

#### 4.7.2

## Export Direct Costs Checklist

### Product and Service Businesses

UK unit costs

Modification costs (amortised x units)

Standards/compliance testing

Product/service adaptation

Packaging inc. translation

Manuals inc. translation

Commissions (to agents etc)

### Product Businesses only

INCOTERMS costs: Transport costs

Insurance costs

Duties and taxes

Other associated special costs

### Service Businesses only

Travel and subsistence costs

Travel time costs

Displacement costs

Other associated special costs

The following module offers a deeper insight into this topic:

#### **Making a Profit**

You can find it either in the SavvyAcademy or in the 'Plan Profitable Growth' area of 'Create Your Plan'.

Information you complete as part of the Module will be automatically entered into your Plan. The more modules you complete, the more your Plan will build.